

National Flood Insurance Program

NFIP Rates: The Tide is Changing

NCBIWA

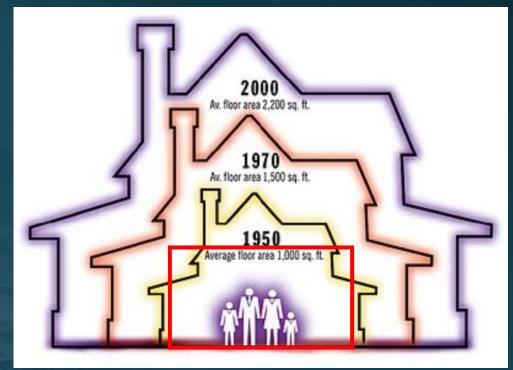
Lisa Sharrard, CFM, ANFI, CPM Owner/Agent U.S. Flood Solutions LLC Choice Flood Insurance LLC www.simplyflood.com lisa@simplyflood.com (803)865-4297

RISK RATING 2.0 Deliver FAIRER Rates

Reflecting the cost to rebuild

Because of increased housing sizes and related costs, the current system overcharges inexpensive homes

The new rates will use replacement cost data to estimate the cost to rebuild the home, correcting the current inequalities



RISK RATING 2.0 WHAT IS CHANGING?

REDUCING COMPLEXITY

ELIMINATING ELEVATION CERTIFICATES

SIMPLIFYING PREMIUM DISCOUNT RULES

INCREASING INVESTMENT IN MITIGATION

EXPANDING MITIGATION CREDITS

EXPANDING CRS

ADDRESSING INEQUITIES

LEVERAGING MORE INFO

REFLECTING PRIOR CLAIMS

FACTORING COST TO REBUILD

New Policies OCTOBER 1, 2021 Renewals APRIL 1, 2022

Statutory caps r& CRS emain in place



Equity in Action premiums will more accurately reflect a property's unique flood risk by considering a broader range of variables.

Current Rating Methodology

FEMA-sourced data

Rating Variables

- Flood Insurance Rate Map Zone
- Base Flood Elevation
- Foundation Type
- Structural Elevation (Special Flood Hazard Area Only)

1% Annual Chance of Flooding (Frequency)

Fees and Surcharges

Risk Rating 2.0 Methodology*

FEMA-sourced data

Additional data sources: Federal governmentsourced data, commercially available third-party

Cost to Rebuild

Rating Variables

- Distance to Coast/Ocean/River
- River Class
- Flood type Fluvial/Pluvial
- · Ground Elevation
- · First Floor Height
- Construction Type/Foundation Type

Broader Range of Flood Frequencies

Fees and Surcharges

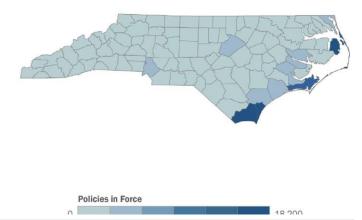
What can policyholders with steep flood insurance costs today expect under new pricing methodology?

Methodology	Single-Family Home Maximum Policy Cost*
Current Rating Methodology	\$45,925
Risk Rating 2.0	\$12,125

Policyholders paying the most under the current methodology will see dramatic decreases when they transition to Risk Rating 2.0.

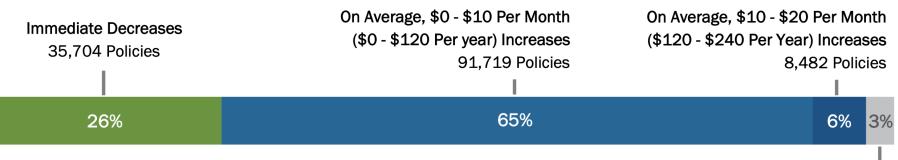


Impacts in NC



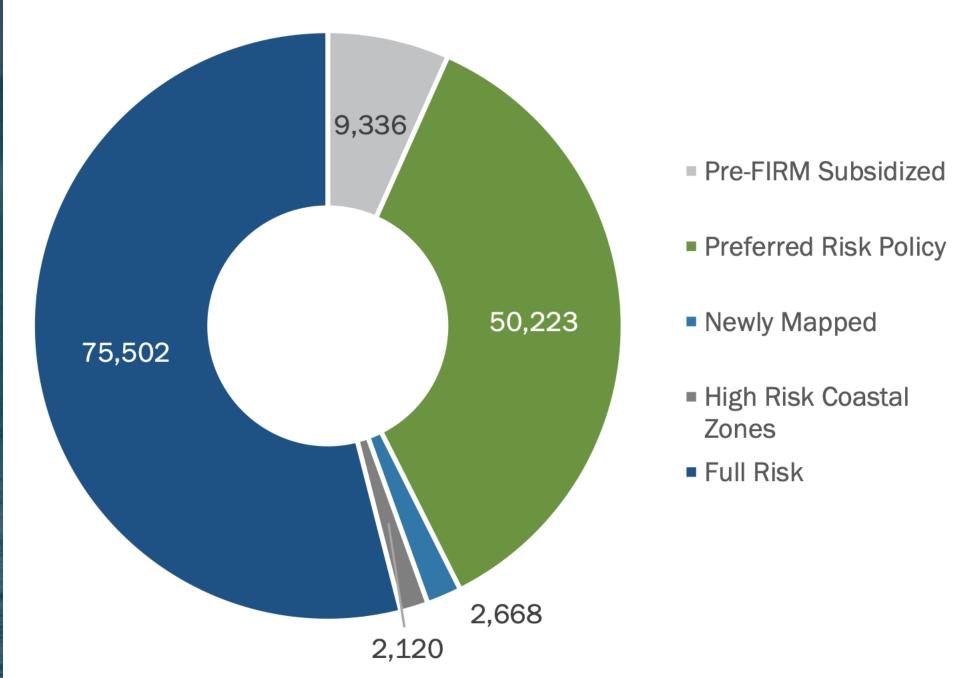
NFIP Policies in Force in NC	Properties in NC Not Covered by NFIP Policy	Average NFIP Claim Payout in NC in the Past 10 Years	Average Individual Assistance Claim Payout in NC in the Past 10 Years
139,800	3.8 million	\$29,300	\$4,600

Risk Rating 2.0 in North Carolina



On Average, Greater Than \$20 Per Month (\$240 Per Year) Increases 3,944 Policies

NFIP Policies in Force in NC by Rate Class



CAPS APPLY 15-18% Annually

25% increases for

- SRL,
- NON-Primary,
- Businesses

RATING INFORMATION BUILDING OCCUPANCY: NUMBER OF UNITS: **PRIMARY RESIDENCE:** PROPERTY DESCRIPTION: **PRIOR NFIP CLAIMS:** FIRST MORTGAGEE: **BUILDING:**

RESIDENTIAL UNIT

N/A

NO SLAB ON GRADE (NON-ELEVATED), 4 FLOOR(S)

0 CLAIM(S)

MORTGAGEE / ADDITIONAL INTEREST INFORMATION

SECOND MORTGAGEE:

ADDITIONAL INTEREST:

DISASTER AGENCY:

RATE CATEGORY — RATING ENGINE

COVERAGE DEDUCTIBLE

\$250,000 \$2,000 **CONTENTS:** N/A N/A

COVERAGE LIMITATIONS MAY APPLY. SEE YOUR POLICY FORM FOR DETAILS.

Full Risk Premium is subject to change. Your property's NFIP flood claims history can affect your premium. For questions about your flood insurance policy rating, contact your agent or insurance company. To learn more about your flood risk, please visit FloodSmart.gov/floodcosts.

Mitigation discounts apply if there are approved flood vents and/or machinery & equipment is elevated appropriately.

ENDORSEMENT EFFECTIVE DATE: 10/01/2021 12:01 AM

ENDORSEMENT PREMIUM: \$0.00

CHANGES APPLIED TO:

FIRST MORTGAGEE

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IN WITNESS WHEREOF, I have signed this policy below and hereby enter into this Insurance Agreement

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DATE OF CONSTRUCTION: 01/01/1995

CURRENT FLOOD ZONE: ΑE 1.0 **FIRST FLOOR HEIGHT (FEET):**

FIRST FLOOR HEIGHT METHOD: **FEMA DETERMINED**

LOAN NO: N/A

LOAN NO: N/A

LOAN NO: N/A

CASE NO: N/A

DISASTER AGENCY:

COMPONENTS OF TOTAL AMOUNT DUE

BUILDING PREMIUM: \$339.00 **CONTENTS PREMIUM:** \$0.00

\$0.00 INCREASED COST OF COMPLIANCE (ICC) PREMIUM:

MITIGATION DISCOUNT: (\$7.00)

COMMUNITY RATING SYSTEM REDUCTION: (\$0.00)

> **FULL RISK PREMIUM:** \$332.00

ANNUAL INCREASE CAP DISCOUNT: (\$0.00)**NEWLY MAPPED DISCOUNT:** (\$44.00)

DISCOUNTED PREMIUM: \$288.00

RESERVE FUND ASSESSMENT: \$52.00 \$250.00 **HFIAA SURCHARGE:**

\$47.00 **FEDERAL POLICY FEE:**

\$637.00

\$0.00 **PROBATION SURCHARGE:**

TOTAL ANNUAL PREMIUM:

\$0.00 PRORATA PREMIUM ADJUSTMENT:

ADJUSTED ANNUAL PREMIUM: \$637.00

28480 Risk Rating 2.0 +4 built 2019

Property Description

Home Phone:

Work Phone: Phone Number: (803) 865-4297

Cell Phone: Producer Code: 107599

Email: LISA@CHOICEFLOODINSURANCE.COM

County: NEW HANOVER

Flood Zone and Community Information

CommunityName: WRIGHTSVILLE BEACH, TOWN OF

GHTSVILLE BEACH, TOWN OF FIRM Date: 06/12/1970

Program Status: Active and participating

Community Number: 375361

Current Flood Zone: AE

Map Panel Suffix: K

Map Panel: 3166

Foundation Information

Occupancy Type: Single-Family Home Foundation: Elevated with enclosure on posts, piles or piers

Available Options

Occupancy Information

Premium	Building Coverage	Contents Coverage	Deductibles
\$1,064.00	\$250,000.00	\$0.00	1250 / 0
\$1,058.00	\$250,000.00	\$0.00	2000 / 0
\$1,029.00	\$250,000.00	\$0.00	5000 / 0
\$983.00	\$250,000.00	\$0.00	10000 / 0
	\$1,064.00 \$1,058.00 \$1,029.00	\$1,064.00 \$250,000.00 \$1,058.00 \$250,000.00 \$1,029.00 \$250,000.00	\$1,064.00 \$250,000.00 \$0.00 \$1,058.00 \$250,000.00 \$0.00 \$1,029.00 \$250,000.00 \$0.00



Rate Comparison

- Date of Construction 1986
- RCV \$395,593

- VE Flood Zone
- Slab
- 3 floors
- GLIDEPATH

 Premium \$474 full coverage \$5K deductible • Premium \$893 full coverage \$5K deductible



Discounts offered

- Mitigation Discounts up to 5%
 - Proper Flood Openings
 - Appliances located first floor or above
 - Mechanical Equipment above the first floor (full story)
 - Calculated then subtract Policy Expense Constant & Loss Constant
- Newly Mapped (mitigation discount)
- CRS Discount (Less Mitigation discount)

Deductibles



Overall impacts

- Coastal A-Zones (LIMWA). Now factored in rating
 - Affected by 1.5 to 3 foot wave
 - Shown on New Maps
- Severe Repetitive Loss Properties
 - Rate reprieve until next claim is filed
 - Once claim is filed: 20 years rolling period for evaluation



QUESTIONS?

Thank you for joining us

We look forward to continuing the conversation with you

Choice Flood Insurance LLC

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Writing Flood Insurance Nationwide



Insurance